

## How to use scenario-based learning to assess employees

*Scenario-based learning makes it possible to test employees' skills in realistic situations. Let's find out how to exploit it in the evaluation phases*

**Measuring learning progress is an important task for HR managers.** An accurate evaluation allows them to understand the progress made by the employee and to get an idea of the growth path they can follow.

Effective measurement not only provides a detailed analysis of individual performance, but can also help to assess the **impact of courses and content** as a whole on the development of skills and knowledge within the company.

eLearning is a tool that can greatly improve this task: the digitisation of processes and automated data management can provide a better contribution, compared to low-tech procedures, also thanks to **digital badges**, digital certificates that can summarise the subject's entire training biography.

In particular, scenario learning can be very effective for personnel assessment. This approach allows employees' skills to be tested in realistic work situations, promoting better transferability of the acquired knowledge to actual work practice.

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### Scenario-based learning

**Scenario-based learning** is a teaching modality in which the user is led to immerse him/herself in a typical situation. The focus is to present a sequence of events in a way that stimulates the learner to recognise significant data, information and patterns that should lead to responses in terms of notions or actions. Unlike a simple stimulus-response mechanism, a scenario is suitable for producing an articulate response that is not merely unconscious.

On the contrary, a scenario serves to provide the subject with an awareness of what is happening and how it can be dealt with. A progression of scenarios can constitute gradually more complex and difficult to interpret examples.

The particular effectiveness of this mechanism is connected to the specific human need to make sense of events and to narrativeise what is happening around us. The single event may have a random genesis; the collection of several events is perceived as a chain of causes and effects that together form a story. With stories, one learns, understands and remembers. **Scenarios are interactive stories, in which the subject is called upon to maintain an active approach.**

Scenarios offer an engaging and exciting learning environment in which employees can experience real situations within a simulated context. This increases motivation and focus, fostering deeper and more meaningful learning.

In addition, scenarios allow employees to develop practical skills and decision-making competencies. Through interaction with complex situations, employees can improve their ability to solve problems, make informed decisions and face real challenges they might encounter in their daily work.

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### Assessing learning with scenarios

From the perspective of employee evaluation, scenario-based learning offers a more accurate and reliable way to assess individual competencies and performance. Traditional test-based assessments often fail to fully measure practical skills and the application of knowledge in the field. Scenarios provide a realistic context in which employees can demonstrate their competencies in action, allowing assessors to directly observe their level of mastery of the required skills.

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# Advantages of scenario-based learning in employee evaluation

Scenario-based learning has several significant advantages over traditional employee evaluation methods. In detail:

- Realism and contextualisation
- Practical application of competences
- Active involvement
- Personalisation of learning
- Immediate feedback
- Transferability of skills

Scenarios make it possible to **create realistic situations** that faithfully reproduce the employees' working context. This realism promotes more effective learning, as employees are faced with challenges and tasks that mirror real situations they might encounter in their working environment.

Scenario-based learning requires employees to apply the knowledge and skills they have learned in solving concrete problems. This allows for an accurate assessment of employees' ability to use their skills in the actual work environment.

Scenarios actively **involve employees**, stimulating interest and active participation in the learning and evaluation process. This type of involvement promotes deeper and more lasting learning.

Scenarios can then be designed to suit the **specific needs of employees**, allowing for a more customised and targeted assessment of their skills. This means that employees can face challenges that match their level of competence, providing them with opportunities for individual growth and improvement.

Employees can receive **immediate feedback** on their performance. This enables them to immediately understand strengths and areas for improvement, facilitating a continuous learning process.

Scenario-based learning aims to develop skills that can be easily transferred to the real work environment. Employees can acquire skills and competences that are directly relevant to their professional role and that can be immediately applied in their work activities. Transfer can also be enhanced by simply sharing the story of the event, told among colleagues.

In summary, scenario-based learning offers a **more comprehensive and meaningful evaluation experience than traditional evaluation methods**. This approach favours the practical application of skills, active employee involvement and personalised learning, contributing to more accurate assessment and improved individual performance.

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## Designing learning scenarios for appraisal

Designing effective learning scenarios for employee evaluation requires care and attention. This task mixes several elements together: didactic intent, as the ultimate purpose of the material presented; narrative form, to help the subject make sense of the sequence of events; simulation technologies, at different levels of immersiveness and realism.

Here are some useful guidelines for creating learning scenarios that support accurate assessment:

- Define clear learning objectives
- Base scenarios on real situations
- Create a well-defined structure
- Consider different levels of complexity
- Provide opportunities for choice
- Integrate feedback and evaluation
- Test and review scenarios

Before starting to design scenarios, it is essential to establish clear and **specific learning objectives**. Identify the competences and skills that you want to assess and ensure that the scenarios are in line with these objectives.

Scenarios should be based on **real situations** that employees may encounter in their working environment. This will increase the realism of the scenarios and their relevance to the assessment of practical skills.

The scenarios should then have a **clear and well-defined structure**. Specify the environment, the characters involved, the challenges to be faced and the goals to be achieved. This will help employees understand the context of the scenarios and focus on the competences to be assessed.

Design scenarios that offer **different levels of complexity** to suit different employee competencies. This will allow performance to be assessed at various levels and provide opportunities for individual growth and improvement.

In addition, employees should be provided with **opportunities for choice and decision-making**. This will allow them to demonstrate their decision-making skills and ability to adapt to changing situations. Ensure that choices have meaningful consequences within the scenario.

Scenarios should be designed to provide **immediate feedback** or to enable accurate evaluation of employee performance. You can include interactive feedback mechanisms within the scenario itself or use appropriate evaluation tools to assess employee responses.

Before implementing scenarios in employee evaluation, it is important to test and review them to ensure they are effective and meet the learning objectives. Consider feedback from employees or training managers to make any improvements.

Designing learning scenarios for evaluation requires a combination of creativity, experience and a thorough understanding of the competencies to be evaluated. These simple guidelines can be useful for creating engaging and relevant learning scenarios that will enable an accurate assessment of employee performance in eLearning.

For more information on this topic, read also ['Tips for writing branching scenarios for eLearning'](#).

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## Implementing a scenario-based evaluation programme

Successfully implementing a scenario-based evaluation programme requires careful planning and proper execution. Before starting the programme, it is important to clearly define the objectives of this scenario-based assessment. Determine the competences you wish to assess and establish success indicators for each of them. This will help you focus your efforts and ensure that the programme is aligned with the organisation's strategic objectives.

When designing and implementing the scenario-based assessment programme, it is useful to **involve stakeholders**, such as human resources managers, supervisors and the employees themselves. This is because it is important to understand their needs and expectations. Communicating clearly and transparently the objectives of the programme and the benefits it brings to the organisation and employees is essential in order to channel consensus and adequate resources to its implementation.

Select learning scenarios that are relevant to the work context and competences you wish to assess. Scenarios should be realistic and engaging, so as to stimulate active learning and provide an accurate assessment of competencies. Also consider the diversity of roles and responsibilities within the organisation and adapt scenarios accordingly.

Ensure that employees are adequately prepared to participate in the scenario-based assessment programme. Training sessions will be needed that explain the objective of the programme, explain how to deal with scenarios and provide guidelines on evaluation expectations. It is advisable to provide resources and support to address any questions or concerns employees may have during the appraisal process.

An effective **feedback system** is essential to the success of the scenario-based appraisal programme. Provide timely and constructive feedback to employees on their performance during scenarios.

Continuing to monitor and evaluate the scenario-based appraisal programme over time is intended to collect data on employee performance, analyse the results and identify any areas for improvement. And, if necessary, make adjustments to the programme to make it more effective and efficient.

Implementing a scenario-based appraisal programme requires commitment and resources, but can offer numerous advantages in identifying and developing employee competencies. By following these tips, you can create an effective and meaningful appraisal programme for your organisation.